

Sales and Inventory Report
Category - Detached Single Family
Statistics for Entire MLS from 1/1/2001 - 12/31/2010

Areas:12

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2001	75	\$7,966,043	\$107,811	\$106,213	\$66	\$101,880	103	98.51%	527
February	2001	70	\$8,059,671	\$117,420	\$115,138	\$66	\$108,450	134	98.05%	515
March	2001	97	\$11,265,759	\$118,799	\$116,141	\$70	\$99,500	85	97.76%	529
April	2001	92	\$10,131,926	\$112,966	\$110,129	\$67	\$97,000	115	97.48%	537
May	2001	97	\$12,460,463	\$131,571	\$128,458	\$586	\$106,000	96	97.63%	539
June	2001	109	\$13,206,280	\$124,210	\$121,158	\$68	\$104,000	78	97.54%	485
July	2001	105	\$14,839,093	\$145,295	\$141,324	\$74	\$118,500	77	97.26%	471
August	2001	114	\$14,284,323	\$128,749	\$125,301	\$70	\$110,625	78	97.32%	437
September	2001	65	\$8,986,177	\$142,518	\$138,248	\$74	\$110,000	79	97.00%	431
October	2001	78	\$9,455,862	\$123,815	\$121,229	\$71	\$103,250	69	97.91%	411
November	2001	76	\$9,366,278	\$126,043	\$123,240	\$71	\$107,200	102	97.77%	391
December	2001	55	\$6,671,968	\$124,169	\$121,308	\$68	\$108,000	103	97.69%	357
Annual:		1033	\$126,693,843	\$125,640	\$122,646	118	\$106,881	92	97.61%	469

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2002	53	\$6,320,417	\$122,519	\$119,253	\$68	\$105,000	132	97.33%	344
February	2002	67	\$8,043,164	\$124,277	\$120,047	\$72	\$99,900	84	96.59%	321
March	2002	76	\$9,302,471	\$125,923	\$122,400	\$71	\$109,400	82	97.20%	306
April	2002	89	\$12,738,025	\$146,764	\$143,123	\$79	\$123,900	85	97.51%	293
May	2002	103	\$14,336,842	\$142,788	\$139,192	\$76	\$110,900	84	97.48%	284
June	2002	81	\$11,649,649	\$146,303	\$143,822	\$79	\$110,000	59	98.30%	277
July	2002	101	\$14,890,052	\$151,755	\$147,426	\$2,702	\$115,000	67	97.14%	267
August	2002	118	\$17,142,453	\$149,494	\$145,275	\$78	\$123,250	101	97.17%	260
September	2002	65	\$8,264,355	\$129,830	\$127,143	\$75	\$112,000	68	97.93%	253
October	2002	90	\$12,899,744	\$147,573	\$143,330	\$79	\$125,750	78	97.12%	247
November	2002	88	\$11,662,228	\$135,230	\$132,525	\$77	\$119,700	61	97.99%	232
December	2002	72	\$9,384,503	\$132,868	\$130,340	\$77	\$118,450	59	98.09%	227
Annual:		1003	\$136,633,903	\$139,745	\$136,225	340	\$115,000	79	97.48%	276

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2003	60	\$7,188,357	\$122,024	\$119,805	\$73	\$113,625	53	98.18%	221
February	2003	81	\$10,647,082	\$134,496	\$131,445	\$78	\$118,500	59	97.73%	218
March	2003	84	\$10,740,124	\$132,084	\$127,858	\$76	\$110,950	62	96.80%	209
April	2003	94	\$13,881,508	\$150,927	\$147,675	\$82	\$127,750	63	97.84%	226
May	2003	108	\$17,739,376	\$168,433	\$164,253	\$86	\$136,500	60	97.51%	216
June	2003	95	\$15,039,410	\$164,324	\$158,309	\$88	\$127,300	46	96.33%	182
July	2003	117	\$19,829,853	\$173,020	\$169,485	\$89	\$130,000	67	97.95%	165
August	2003	98	\$16,277,054	\$170,316	\$166,092	\$89	\$135,000	63	97.52%	158
September	2003	98	\$15,057,503	\$156,745	\$153,647	\$86	\$128,450	57	98.02%	172
October	2003	79	\$13,321,957	\$174,502	\$168,632	\$93	\$126,400	63	96.63%	159
November	2003	70	\$11,958,267	\$175,148	\$170,832	\$92	\$132,475	26	97.53%	155
December	2003	94	\$17,060,204	\$191,319	\$181,491	\$96	\$130,000	46	94.86%	140
Annual:		1078	\$168,740,695	\$161,062	\$156,531	86	\$126,375	56	97.18%	185

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2004	62	\$10,525,311	\$176,660	\$169,763	\$93	\$125,875	45	96.09%	150
February	2004	66	\$11,025,762	\$169,689	\$167,057	\$97	\$138,700	33	98.44%	126
March	2004	100	\$15,783,749	\$160,435	\$157,837	\$91	\$126,750	44	98.38%	134
April	2004	96	\$16,486,296	\$174,466	\$171,732	\$96	\$134,900	33	98.43%	126
May	2004	97	\$15,789,399	\$161,603	\$162,777	\$95	\$139,000	36	100.72%	140
June	2004	119	\$24,357,572	\$207,231	\$204,685	\$110	\$161,640	28	98.77%	127
July	2004	113	\$22,590,650	\$203,067	\$199,917	\$110	\$152,900	33	98.44%	125
August	2004	111	\$21,810,402	\$199,480	\$196,490	\$110	\$148,800	44	98.50%	98
September	2004	66	\$12,652,076	\$195,216	\$191,698	\$111	\$160,050	24	98.19%	119
October	2004	75	\$13,518,774	\$181,295	\$180,250	\$113	\$157,700	22	99.42%	109
November	2004	74	\$15,671,098	\$214,076	\$211,771	\$118	\$159,500	23	98.92%	111
December	2004	77	\$16,155,411	\$214,740	\$209,810	\$122	\$171,250	30	97.70%	111
Annual:		1056	\$196,366,500	\$188,662	\$185,953	105	\$150,000	33	98.56%	123

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2005	67	\$13,950,103	\$210,283	\$208,210	\$125	\$185,000	35	99.01%	104
February	2005	83	\$17,300,876	\$211,544	\$208,444	\$122	\$185,600	27	98.53%	103
March	2005	85	\$21,596,189	\$257,648	\$254,072	\$136	\$189,900	34	98.61%	138
April	2005	72	\$17,909,650	\$251,370	\$248,745	\$141	\$212,700	30	98.95%	167
May	2005	87	\$22,982,248	\$270,425	\$264,163	\$150	\$224,500	24	97.68%	187
June	2005	105	\$31,861,125	\$312,990	\$303,439	\$156	\$220,000	29	96.94%	249
July	2005	82	\$23,267,544	\$291,679	\$283,750	\$166	\$232,500	35	97.28%	276
August	2005	84	\$21,032,743	\$256,287	\$250,389	\$153	\$232,163	37	97.69%	319
September	2005	96	\$27,114,267	\$291,897	\$282,440	\$161	\$220,000	49	96.76%	394
October	2005	77	\$21,824,539	\$289,758	\$283,435	\$158	\$231,000	48	97.81%	411
November	2005	69	\$18,479,752	\$275,240	\$267,822	\$159	\$222,000	51	97.30%	435
December	2005	63	\$16,111,790	\$264,690	\$255,742	\$148	\$229,000	58	96.61%	441
Annual:		970	\$253,430,826	\$267,508	\$261,268	149	\$215,000	38	97.66%	269

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2006	52	\$12,261,853	\$241,680	\$235,804	\$143	\$200,500	50	97.56%	451
February	2006	79	\$19,601,119	\$258,545	\$248,115	\$149	\$219,000	87	95.96%	493
March	2006	77	\$19,531,001	\$262,588	\$253,649	\$154	\$215,900	65	96.59%	524
April	2006	84	\$21,501,689	\$262,193	\$255,972	\$152	\$220,000	56	97.62%	575
May	2006	95	\$25,093,969	\$273,397	\$264,147	\$152	\$227,500	72	96.61%	593
June	2006	86	\$22,567,611	\$271,234	\$262,414	\$147	\$225,000	95	96.74%	603
July	2006	65	\$17,894,650	\$298,687	\$275,302	\$151	\$235,000	97	92.17%	625
August	2006	72	\$19,113,199	\$285,631	\$265,461	\$149	\$215,000	103	92.93%	622
September	2006	60	\$14,363,105	\$249,217	\$239,385	\$140	\$205,250	77	96.05%	601
October	2006	64	\$16,400,070	\$271,727	\$256,251	\$148	\$225,000	109	94.30%	585
November	2006	41	\$9,881,424	\$251,221	\$241,010	\$139	\$220,000	110	95.93%	578
December	2006	48	\$13,054,008	\$290,885	\$271,958	\$148	\$211,800	112	93.49%	559
Annual:		823	\$211,263,698	\$268,677	\$256,699	148	\$220,000	84	95.54%	567

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2007	32	\$7,012,050	\$231,690	\$219,126	\$133	\$192,250	105	94.57%	549
February	2007	49	\$10,268,700	\$219,932	\$209,565	\$136	\$200,000	107	95.28%	561
March	2007	57	\$12,606,840	\$231,285	\$221,172	\$131	\$200,750	96	95.62%	606
April	2007	65	\$14,666,800	\$234,813	\$225,643	\$137	\$190,000	86	96.09%	640
May	2007	56	\$13,309,780	\$246,598	\$237,674	\$142	\$195,450	120	96.38%	678
June	2007	58	\$14,371,530	\$264,141	\$247,785	\$133	\$224,950	108	93.80%	701
July	2007	56	\$12,581,750	\$234,347	\$224,674	\$131	\$209,000	98	95.87%	710
August	2007	49	\$11,263,150	\$242,594	\$229,860	\$129	\$199,900	96	94.75%	721
September	2007	36	\$8,233,400	\$240,483	\$228,705	\$130	\$195,000	106	95.10%	713
October	2007	49	\$11,063,257	\$239,147	\$225,780	\$126	\$210,000	95	94.41%	721
November	2007	42	\$10,656,710	\$264,764	\$253,731	\$129	\$193,000	121	95.83%	704
December	2007	45	\$9,209,440	\$214,564	\$204,654	\$122	\$175,000	108	95.38%	676
Annual!		594	\$135,243,407	\$238,936	\$227,682	132	\$199,900	103	95.28%	665

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2008	41	\$9,617,697	\$247,545	\$234,577	\$124	\$195,800	130	94.76%	617
February	2008	58	\$11,805,169	\$214,066	\$203,537	\$115	\$175,000	114	95.08%	600
March	2008	55	\$13,045,246	\$255,193	\$237,186	\$126	\$189,000	130	92.94%	595
April	2008	59	\$13,682,332	\$249,494	\$231,903	\$122	\$183,000	120	92.94%	600
May	2008	44	\$10,046,900	\$238,391	\$228,338	\$123	\$185,450	121	95.78%	599
June	2008	55	\$13,002,235	\$253,759	\$236,404	\$122	\$204,750	101	93.16%	583
July	2008	65	\$13,901,900	\$227,930	\$213,875	\$113	\$195,900	110	93.83%	567
August	2008	65	\$15,124,797	\$251,667	\$232,689	\$119	\$190,000	102	92.45%	579
September	2008	47	\$8,197,305	\$181,179	\$174,410	\$106	\$162,000	112	96.26%	568
October	2008	43	\$8,841,176	\$219,441	\$205,608	\$117	\$172,000	90	93.69%	574
November	2008	28	\$5,113,430	\$199,520	\$182,622	\$100	\$160,750	81	91.53%	559
December	2008	47	\$8,517,879	\$192,962	\$181,231	\$103	\$170,000	100	93.92%	541
Annual!		607	\$130,896,066	\$229,898	\$215,644	117	\$180,000	110	93.79%	582

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2009	21	\$5,092,335	\$255,402	\$242,492	\$120	\$244,500	130	94.94%	514
February	2009	29	\$5,621,470	\$202,994	\$193,843	\$110	\$172,000	61	95.49%	504
March	2009	39	\$7,800,800	\$212,056	\$200,020	\$107	\$169,900	160	94.32%	496
April	2009	49	\$9,717,045	\$211,073	\$198,307	\$113	\$163,000	158	93.95%	489
May	2009	50	\$10,337,081	\$217,571	\$206,741	\$108	\$174,600	123	95.02%	483
June	2009	61	\$12,013,730	\$208,520	\$196,946	\$112	\$175,000	120	94.44%	485
July	2009	64	\$13,023,600	\$215,361	\$203,493	\$106	\$180,000	103	94.48%	485
August	2009	60	\$11,950,614	\$212,534	\$199,176	\$105	\$172,500	86	93.71%	492
September	2009	46	\$8,397,450	\$192,079	\$182,553	\$99	\$179,000	77	95.04%	478
October	2009	56	\$10,432,952	\$198,609	\$186,302	\$99	\$155,500	108	93.80%	462
November	2009	48	\$9,889,550	\$219,570	\$206,032	\$105	\$154,500	119	93.83%	472
December	2009	49	\$9,848,900	\$214,189	\$200,997	\$100	\$173,000	114	93.84%	457
Annual!		572	\$114,125,527	\$211,519	\$199,520	106	\$172,250	113	94.32%	485

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Avg \$/SqFt	Median Sold \$	Avg DOM	% Sold/List	Current Inventory
January	2010	29	\$4,713,385	\$167,575	\$162,530	\$92	\$160,000	138	96.98%	463
February	2010	38	\$6,346,945	\$175,697	\$167,024	\$96	\$151,250	126	95.06%	462
March	2010	40	\$6,961,100	\$186,336	\$174,027	\$100	\$155,250	104	93.39%	493
April	2010	63	\$11,279,900	\$194,038	\$179,046	\$99	\$175,900	89	92.27%	488
May	2010	63	\$10,389,712	\$173,999	\$164,916	\$95	\$135,000	116	94.77%	504
June	2010	65	\$13,186,600	\$219,011	\$202,870	\$101	\$167,000	104	92.63%	478
July	2010	27	\$5,262,450	\$210,218	\$194,905	\$104	\$145,000	81	92.71%	491
August	2010	0	0	0	0	0	0	0	0.00%	491
September	2010	0	0	0	0	0	0	0	0.00%	491
October	2010	0	0	0	0	0	0	0	0.00%	491
November	2010	0	0	0	0	0	0	0	0.00%	491
December	2010	0	0	0	0	0	0	0	0.00%	491
Annual:		325	\$58,140,092	\$191,038	\$178,892	98	\$156,000	107	93.64%	486

Annual:	2001 - 2010	8061	\$1,531,534,557	\$196,993	\$189,993	146	\$160,000	0	96.44%	411
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Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 30th day of each month. The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

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